

## Growing within Established Company

### Growth in Established Manufacturing

Established and well renowned manufacturer with impeccable credentials sought to recruit their first “nonfamily” Managing Director, whilst preserving its heritage whilst preparing for the next 50 years of its growth.

### Taplow Solution

Working with the Chairman and board, we created a detailed brief, with focused executive search process, involving crafted interview systems including psychometric profiling internal executives and candidates.

We presented a range of potential candidates, with backgrounds in high value manufacturing and growth expertise. Ensuring the process was confidential whilst everyone was fully communicated, this led to chosen person being able to join and make an immediate impact.

### Outcome

Within a short timescale, a forward strategy with the owners was agreed, refocusing the company whilst enhancing its place within a crowded market. We also assisted the company in recruiting a Finance Director and Operations director who have added significant value to the companies’ abilities and plans for growth.

**Consultant name:** Mark Firth, Managing Partner, UK

**Email:** [mfirth@taplowgroup.com](mailto:mfirth@taplowgroup.com)

**Telephone number:** +44 1442 383 361